## **Tuning Protocol**





You are going to be presented with a big idea that is just that – a big idea. Your feedback is going to help shape the idea and the ultimate decision as to whether or not to proceed from idea phase to development and implementation phase.



- 1. Individual Framing
  - Listen to a presentation of the idea and as you are doing so, look for the following types of feedback:
    - a. Warm I love this element of the idea.
    - b. Cool I am concerned about this element or something that might be missing.
    - c. Cold I believe the idea has some fatal flaws
- 2. After the presentation, you will have time to ask clarifying/probing questions (with the recognition that the questions may not be able to be fully answered as the big idea has not been fully developed).
- 3. After the clarifying questions, you will be asked to share your warm, cool, and cold feedback.
- 4. After sharing, rate the idea on a 1 to 5 scale 1 being "back to the drawing board" and a 5 being "this is great, lets go!"



